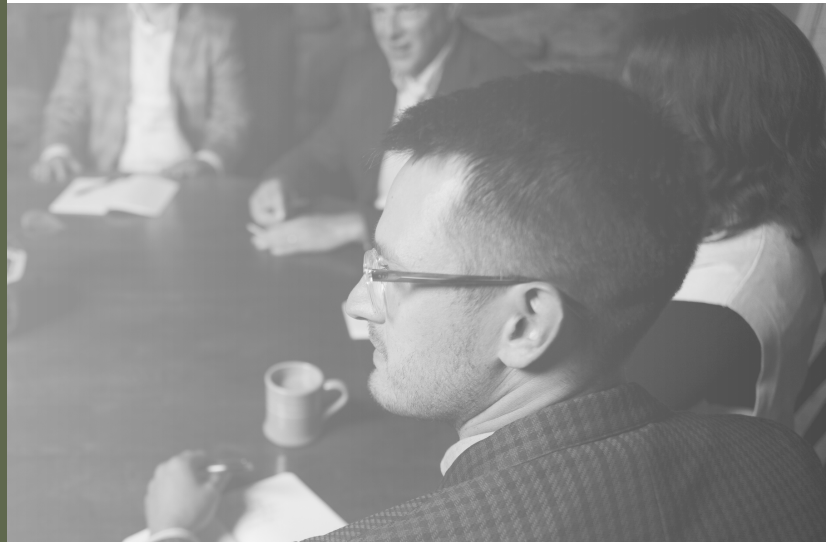


INTUITION: THE ART OF READING THE ROOM YOU AREN'T IN



We trust people when we believe we know who they are at the core and that they authentically have our best interests at heart. The operative word is authentically. If you don't care about others, if you have no urge or instinct to acknowledge them as you encourage change, you will not be able to gain their trust." Terry Pearce, Leading Out Loud

NURTURING AUTHENTIC INTUITION IN OUR 4-STAGE PROCESS:

 STAGE I Collective Clarity	 STAGE II Comprehensive Search	 STAGE III Confident Finish	 STAGE IV Continuing Care
GOAL: Full team alignment on what success looks like and how to get there.	GOAL: Client faces a difficult decision between 2+ excellent final candidates	GOAL: Client and new hire are confident, motivated, and equipped to start strong	GOAL: Track initial progress to ensure a good fit and lend support as needed.
~ 5-7 Days	~ 12-20 weeks	~7-10 days	+ 3/6 months
KEY BENCHMARKS Engagement Exploration Custom Search Assets Candidate Calibration	KEY BENCHMARKS Initial Traction Report Interview Guidance 360 Reference Check	KEY BENCHMARKS Pre-Closing Clarity Offer Development Signed Contract	KEY BENCHMARKS Candidate Start Date 3/6 month Client Follow-ups 3/6 month Hire Follow-ups

CONSIDER...

How can you equip and empower your team to utilize intuition in a richer way, specifically in the hiring process?

ADDITIONAL RESOURCE

The Parnassus Group
"5 Tips for Intuitive Hiring"
P: Palladium24





**THE PARNASSUS GROUP IS A PREMIERE EXECUTIVE SEARCH
AND LEADERSHIP ADVISORY FIRM SPECIALIZING IN
SENIOR HEALTHCARE LEADERSHIP.**

Guided by the health-centric principles of human dignity and exceptional care, the Parnassus team consistently strives to find, cultivate, and advance outstanding leaders committed to delivering superior outcomes to improve the lives of patients, clinicians, and care-giving families.